

THE TOP 10 ERRORS LEADERS MAKE UNDER TODAY'S TRADITIONAL LEADERSHIP MODEL

Culture change cannot begin until leaders ditch the pyramid of power. Here are the top 10 errors leaders make under the pyramid mindset:

1 ACQUIRING & PROTECTING POWER

The pyramid's narrow apex forces us to fight our way to the top.



2 TELLING VERSUS LISTENING

The pyramid rewards talkers, not listeners.



3 LIMITING OUR CIRCLE OF INFLUENCE

The pyramid limits our ability to connect.



4 OPERATING IN A PARADIGM OF SCARCITY

The pyramid shapes our paradigm toward scarcity versus abundance.



5 NOT MODELING OUR TALK

The pyramid gives us positional authority and privilege.



6 BOTTLENECKING THE FLOW OF INFORMATION

The pyramid rewards 'knowledge is power' thinking.



7 VALUING PROFIT OVER PEOPLE

The higher we rank in the pyramid, the more we are rewarded for bottom line results.



8 CREATING A TRUST DEFICIT

When we feed the pyramid of power, our decisions can destabilize trust.



9 POOR ALIGNMENT OF GOALS

The pyramid's hierarchal levels slow alignment of strategic goals.



10 DRIVING DOWN EMPLOYEE ENGAGEMENT

See 1 through 9.



Ditch the pyramid mindset to create a culture that can respond swiftly, communicate freely, and organize as a network of people motivated by a shared purpose.

We're proud to offer end-to-end Leadership Development Training and Coaching Solutions.
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